## **Special Programs**

#### **Historical Summary**

OPERATING BUDGET	FY 2019	FY 2019	FY 2020	FY 2021	FY 2021
	Total App	Actual	Approp	Request	Gov Rec
BY PROGRAM					
Forest Utilization Research	1,281,100	1,281,100	1,435,500	1,475,600	1,426,800
Geological Survey	1,085,100	1,085,100	1,123,500	1,151,000	1,110,300
Scholarships and Grants	19,354,900	18,023,000	27,756,800	20,759,600	27,757,900
Museum of Natural History	616,200	616,200	656,500	653,400	624,700
Small Bus. Development Centers	673,000	666,200	686,700	711,900	681,400
TechHelp	356,500	356,500	366,000	375,800	362,800
Total:	23,366,800	22,028,100	32,025,000	25,127,300	31,963,900
BY FUND CATEGORY					
General	19,242,200	19,221,800	19,500,000	19,601,800	26,438,600
Dedicated	1,000,000	113,500	8,000,000	1,000,000	1,000,000
Federal	3,124,600	2,692,800	4,525,000	4,525,500	4,525,300
Total:	23,366,800	22,028,100	32,025,000	25,127,300	31,963,900
Percent Change:		(5.7%)	45.4%	(21.5%)	(0.2%)
BY OBJECT OF EXPENDITURE					
Personnel Costs	3,862,300	2,874,300	4,057,300	4,188,600	4,036,400
Operating Expenditures	232,900	1,183,900	264,900	270,800	259,600
Capital Outlay	3,700	13,600	34,900	0	0
Trustee/Benefit	19,267,900	17,956,300	27,667,900	20,667,900	27,667,900
Total:	23,366,800	22,028,100	32,025,000	25,127,300	31,963,900
Full-Time Positions (FTP)	45.59	45.59	46.59	46.59	46.59

#### **Division Description**

Organized under the State Board of Education, Special Programs includes the following budget programs:

The Forest Utilization Research (FUR) program, located at the University of Idaho, conducts research and analyzes policy to increase the productivity of Idaho's forests and rangelands.

The Idaho Geological Survey (IGS) collects, analyzes, and disseminates geologic and mineral-based asset data for the state of Idaho. IGS is headquartered at the University of Idaho in Moscow. ID. with an office in Boise.

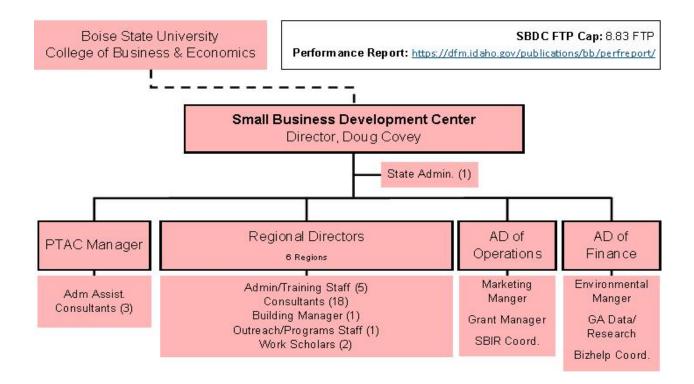
The Scholarships and Grants program, administered by the Office of the State Board of Education, manages five scholarship and grant programs available to students attending Idaho's postsecondary educational institutions.

The Idaho Museum of Natural History (IMNH), located at Idaho State University, preserves, expands, and disseminates information about the natural history of Idaho and the Intermountain West.

The Idaho Small Business Development Centers (SBDC) provide counseling, training, research, and technical support services to small businesses and entrepreneurs. The center is headquartered at Boise State University, with field offices at colleges and universities around the state.

TechHelp (TH) provides manufacturing consulting services to small and medium sized companies. TechHelp is a partnership of Idaho's three state universities and is an affiliate of the National Institute of Standards and Technology Manufacturing Extension Partnership. It is also Idaho's Economic Development Administration University Center, targeting economically distressed areas of Idaho.

# **Special Programs Agency Profile**



## Part I - Agency Profile

#### **Agency Overview**

The Idaho Small Business Development Center (Idaho SBDC) was established in 1986 as a partnership between the U.S. Small Business Administration, the State of Idaho, and Idaho's institutions of higher education. The Idaho SBDC provides no-cost business consulting and affordable training to help entrepreneurs and small business owners start and grow successful businesses. Nationally, as in Idaho, over 70% of net new jobs are being created by the small business sector.

The Idaho SBDC is a network of business consultants that operates under the umbrella of the state's colleges and universities. Boise State University's College of Business and Economics serves as the State Office with administrative responsibility for directing the type and quality of services across the state. Regional offices in the following locations are funded under sub-contracts with the host institutions.

North Idaho College – Post Falls Lewis-Clark State College – Lewiston Boise State University – Boise and Nampa College of Southern Idaho – Twin Falls Idaho State University – Pocatello Idaho State University – Idaho Falls

The Idaho SBDC also manages two business accelerators – one in Nampa and one in downtown Boise. The accelerators are physical locations that provide space and programs to help early-stage companies accelerate their growth.

#### Core Functions/Idaho Code

Pursuant to Title **15 U.S.C. § 648** authorizes the State Board of Education to outline requirements in order to provide assistance towards small business development.

The Idaho Small Business Development Center has two basic functions—coaching/consulting and training.

Coaching/Consulting - The Idaho SBDC provides confidential, no-cost, individualized business consulting and coaching to help small business owners and entrepreneurs increase their knowledge, skills, and abilities for running a successful business. Primary consulting is accomplished with a small core staff of professionals, most with advanced degrees and five years or more of small business ownership/management experience. Business coaching/consulting is designed to provide in-depth business assistance in areas such as marketing, finance, management, production, innovation, government contracting and overall business planning.

Faculty and students at each institution expand the Center's knowledge and resource base and provide direct assistance in appropriate cases working directly with business owners and entrepreneurs on specific projects. The students are provided the opportunity, under the direction of professional staff and faculty, to apply classroom learning in real-world situations. 'Real-world' laboratory experience for our college and university faculty and students provides long-term benefits to the business community and helps the academic institutions remain current on needs, problems, and opportunities of Idaho's business sector.

The Idaho SBDC also provides low-cost, non-credit training to improve business skills. Workshops, primarily directed at business owners, are typically 2-4 hours in length and attended by 10-25 participants. Training covers topics such as marketing, accounting, management, finance, social media, etc. A variety of faculty, staff and private sector experts are used to ensure timely, useful material is presented by a subject-matter expert. A standard training format allows the Idaho SBDC to provide consistent, cost-effective training throughout the state.

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### **Revenue and Expenditures**

Revenue	FY 2016	FY 2017	FY 2018	FY 2019
General Fund	<u>\$567,700</u>	\$609,100	<u>613,100</u>	673,000
Total	\$567,700	\$609,100	613,100	673,000
Expenditures	FY 2016	FY 2017	FY 2018	FY 2019
Personnel Costs	\$559,700	\$601,100	610,893	\$661,300
Operating Expenditures*	\$8,000	\$8,000	0	\$8,000
Capital Outlay	0	0	0	\$3,700
Trustee/Benefit Payments	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	\$567,700	\$609,100	610,893	673,000

<sup>\*</sup>Contracts with other universities for personnel costs were changed from Operating to Personnel for FY16

## Profile of Cases Managed and/or Key Services Provided

Cases Managed and/or Key Services Provided	FY 2016	FY 2017	FY 2018	FY 2019
Number of Small Businesses Receiving	1,597	1,636	1,763	1,791
Consulting				
Average Hours of Consulting Per Client	10.9	13.2	11.2	10.2
Number of Small Businesses Trained	3,042	3,224	2,882	3,066
Number of Consulting Hours (annual)	13,903	21,547	19,729	20,923

#### **Red Tape Reduction Act**

Each agency shall incorporate into its strategic plan a summary of how it will implement the Red Tape Reduction Act, including any associated goals, objectives, tasks, or performance targets. This information may be included as an addendum.

	As of July 1, 2019
Number of Chapters	N/A
Number of Words	N/A
Number of Restrictions	N/A

## Part II - Performance Measures

	Performance Measure		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020			
	Goal 1 – Maximum Client Impact Meet established critical measures each year.									
1.	Percent of hours with clients with	actual	n/a	n/a	25%	38%				
	recorded impact	target	n/a	n/a	Target not set	40%	45%			
2.	Capital raised by clients <sup>2</sup> in millions	actual	\$25.5 <sup>1</sup>	\$17.7 <sup>2</sup> (new source for data)	\$47.3 <sup>2</sup>	\$49.5 <sup>2</sup>				
		target	\$26.0	\$27.8	\$30	\$33	\$36			
3.	Client sales increase in millions	actual	n/a	\$30.6 <sup>2</sup>	\$65.6 <sup>2</sup>	\$60.0 <sup>2</sup>				
		target	n/a	\$30.2	\$31.6	\$33	\$36			
4.	Jobs created by clients <sup>1</sup> (also	actual	803¹	411 <sup>2</sup>	1,4042	1,021 <sup>2</sup>				
	applies to <i>Increased Resources</i> goal)	target	546	590 (jobs created)	602	675	742			
5.	Percent of cross-network	actual	n/a	n/a	.5%	.3%				
	consulting hours	target	n/a	n/a	Target not set	1%	2%			

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	Performance Measure		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020			
	Goal 2 – Strong Brand Recognition									
	Increase brand	awareness	with stakeho	olders and the	e target mark	et.	•			
6.	` `	actual	N/A	14,698 <sup>2</sup>	12,223 <sup>2</sup>	13,142 <sup>2</sup>				
	hours of training)	target	n/a	5,976	10,000	11,000	12,000			
7.	Baseline awareness established	actual	n/a	n/a	47% <sup>4</sup> (rural Idaho)	n/a⁴				
		target	n/a	n/a	55%	55%	55%			
	Goal 3 – Increased Resources									
8.	Amount of additional funding	actual	n/a	n/a	\$50,000	\$74,000				
	received	target	n/a	n/a	Target not set	\$50,000	\$150,000			
	G	oal 4 – Or	ganizationa	I Excellence	)					
9.	ROI (Return on Investment) -	actual	6.99:1	4.86:1 <sup>1</sup>	7.05:1 <sup>1</sup>	6.87:1				
	Additional Taxes Paid/Total Cost of the Idaho SBDC Program <sup>1</sup>	target	3:1	4.1:1	5:1	5:1	6:1			
10.	10. Customer Satisfaction Rate (% of	actual	N/A	98%	99.5%	96.3%				
	ratings of very good and excellent) <sup>3</sup> – new survey	target	N/A	90% (using a new survey)	90%	90%	90%			

The Idaho SBDC continues to align the strategic plan and metrics with other funder requirements. Previously, metrics were taken from a statistical report (see footnote <sup>1</sup> below). Going forward, we will be using client verified data from the MIS system (denoted as <sup>2</sup> below) as consistent with SBA. A few metrics will still come from the Chrisman report and will be noted with <sup>1</sup>.

#### **Performance Measure Explanatory Notes**

- <sup>1</sup> Economic Impact of Small Business Development Center Counseling Activities in Idaho: 2016-2017, James J. Chrisman, Ph.D.
- <sup>2</sup> Client reported and verified data from Center IC Management Information System for calendar year 2019
- <sup>3</sup> Initial client satisfaction survey for last calendar year
- <sup>4</sup> Measured every 5 years, new metric measured in 2018, baseline target set at 55%

#### For More Information Contact

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Boise, ID 83725-1655 Phone: 208.426.1839

E-mail: dougcovey@boisestate.edu

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## **Small Business Development Centers**

## FY 2019 Actual Expenditures by Division by Program

			FTP	PC	OE	CO	T/B	LS	Total
0.30	FY 2019	Origina	al Appropr	iation					
	0001-00	Gen	8.83	661,300	8,000	3,700	0	0	673,000
	Totals:		8.83	661,300	8,000	3,700	0	0	673,000
1.00	FY 2019	Total A	Appropriati	on					
	0001-00	Gen	8.83	661,300	8,000	3,700	0	0	673,000
	Totals:		8.83	661,300	8,000	3,700	0	0	673,000
1.21	Net Ob	ject Tra	nsfer						
	0001-00	Gen	0.00	(353,600)	353,600	0	0	0	0
	Totals:		0.00	(353,600)	353,600	0	0	0	0
1.61	Reverte	ed Appr	opriation						
	0001-00	Gen	0.00	(2,900)	(3,700)	(200)	0	0	(6,800)
	Totals:		0.00	(2,900)	(3,700)	(200)	0	0	(6,800)
2.00	FY 2019	Actual	Expenditu	ires					
	0001-00	Gen	8.83	304,800	357,900	3,500	0	0	666,200
-	General			304,800	357,900	3,500	0	0	666,200
	Totals:		8.83	304,800	357,900	3,500	0	0	666,200
Differe	nce: Actua	al Exper	nditures min	us Total Approp	oriation				
0001-0	0	Gen		(356,500)	349,900	(200)	0	0	(6,800)
Genera	I			(53.9%)	4373.8%	(5.4%)	N/A	N/A	(1.0%)
Differe	nce From To	otal Appı	rop	(356,500)	349,900	(200)	0	0	(6,800)
Percen	t Diff From	Total Ap	prop	(53.9%)	4373.8%	(5.4%)	N/A	N/A	(1.0%)

# **Special Programs Agency Profile**

## **Selected Performance Measures**

Idaho Geological Survey	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
					Req./Goal
General Fund Appropriation	\$824,200	\$1,123,300	\$1,076,540	\$1,085,100	\$1,151,000
Published reports	39	25	31	11	25
Square miles of geological mapping	214	587	271	269	-
External funded grant and contact funds	\$498,034	\$439,898	\$393,622	\$396,556	\$485,000
Programs provided to public and schools	19	17	19	18	-
Idaho Museum of Natural History	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
radio massam or reacarar motory					Req./Goal
General Fund Appropriation	\$486,000	\$532,700	\$625,400	\$616,200	\$653,400
Progams for public audiences hosted	58	55	114	100	-
School groups hosted	1,998	1,340	1,449	2,296	-
Physical collections housed at the museum	344,902	373,081	394,131	322,476	-
Vistors to museum	7,958	8,000	7,080	7,088	> 16,000
Revenue from corporate sponsorship	\$3,750	\$15,400	\$15,617	\$15,534 \$15,534	> \$26,000
Revenue from public giving	\$5,200	\$13,422	\$15,617	\$15,534	\$26,000
Small Business Develop. Centers	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
·					Req./Goal
General Fund Appropriation	\$567,700	\$609,100	\$613,100	\$673,000	\$711,900
Businesses receiving consultation	1,597	1,636	1,763	1,791	
Jobs created by clients	803	411	1,404	1,021	742
Capital raised by clients (in millions)	\$25.5	\$17.7	\$47.3	\$49.5	\$36.0
Client sale increases (in millions)	n/a	\$30.6	\$65.6	\$60.0	\$36.0
Rate of Return (additional taxes/total cost)	6.99:1	4.86:1	7.05:1	6.87:1	6.1:1
TechHelp	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
	<b>*</b>	<b>*</b> 100 100	<b>*</b> 100 <b>5</b> 00	<b>***</b>	Reg./Goal
General Fund Appropriation	\$155,100	\$166,400	\$166,500	\$356,500	\$375,800
Manufacturers served	239	221	181	179	179
Jobs created by clients Net revenue from TechHelp client projects	340 \$455,000	100 \$409,000	731 \$337,000	785 \$253,000	<i>190</i> \$425,000
Net revenue from reclinely chefit projects	φ433,000	φ409,000	φ337,000	φ233,000	φ423,000
Scholaships & Grants	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020
	Original	Original	Original	Original	Request
	Approp.	Approp.	Approp.	Approp. <sup>2</sup>	-
Opportunity Scholarship (General Fund)	10,142,300	10,294,300	13,777,300	20,777,300	13,777,300
Other Scholarships <sup>1</sup> (General Fund)	1,521,000	1,369,000	1,386,000	1,386,000	1,386,000
STATE TOTAL		\$11,663,300	\$15,163,300	\$22,163,300	\$15,163,300
Postsecondary Credit Scholarships (Dedicated)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Opportunity Scholarship (Scholarship Fund; onetime)	4 704 000	0.404.000	0.404.000	7,000,000	4.504.000
GEAR UP/GEAR UP 2 Appropriation (Federal)	1,704,600	3,104,600	3,104,600	4,504,600	4,504,600
GRAND TOTAL	\$14,367,900	\$15,767,900	\$19,267,900	\$34,667,900	\$20,667,900
	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
Opportunity Scholarships awarded	1,764	3,461	3,739	4,254	6,800

<sup>&</sup>lt;sup>1</sup> Includes Idaho Robert R. Lee Promise Scholarship, Atwell Parry Work Study Program, Teachers/Nurses Loan Forgiveness Program, and the Armed Forces and Public Safety Officer fee waiver)

<sup>&</sup>lt;sup>2</sup> In FY 2020, the Legislature appropriated \$7,000,000 onetime funding with the expectation of an ongoing request for FY 2021.

# **Special Programs**

## **Comparative Summary**

	Agency Request			Governor's Rec		
<b>Decision Unit</b>	FTP	General	Total	FTP	General	Total
FY 2020 Original Appropriation	46.59	19,500,000	32,025,000	46.59	19,500,000	32,025,000
Sick Leave Rate Reduction	0.00	0	0	0.00	(4,200)	(4,200)
1% Onetime General Fund Reduction	0.00	0	0	0.00	(42,800)	(42,800)
FY 2020 Total Appropriation	46.59	19,500,000	32,025,000	46.59	19,453,000	31,978,000
Noncognizable Funds and Transfers	0.00	0	0	0.00	0	0
FY 2020 Estimated Expenditures	46.59	19,500,000	32,025,000	46.59	19,453,000	31,978,000
Removal of Onetime Expenditures	0.00	(34,900)	(7,034,900)	0.00	(28,300)	(7,028,300)
Base Adjustments	0.00	0	0	0.00	0	0
Restore Ongoing Rescissions	0.00	0	0	0.00	40,400	40,400
FY 2021 Base	46.59	19,465,100	24,990,100	46.59	19,465,100	24,990,100
Benefit Costs	0.00	94,900	95,300	0.00	(12,300)	(12,400)
Inflationary Adjustments	0.00	5,900	5,900	0.00	0	0
Change in Employee Compensation	0.00	35,900	36,000	0.00	70,500	70,900
FY 2021 Program Maintenance	46.59	19,601,800	25,127,300	46.59	19,523,300	25,048,600
1. Opportunity Scholarship	0.00	0	0	0.00	7,000,000	7,000,000
Budget Law Exemptions	0.00	0	0	0.00	(84,700)	(84,700)
FY 2021 Total	46.59	19,601,800	25,127,300	46.59	26,438,600	31,963,900
Change from Original Appropriation	0.00	101,800	(6,897,700)	0.00	6,938,600	(61,100)
% Change from Original Appropriation		0.5%	(21.5%)		35.6%	(0.2%)

# **Special Programs**

Budget by Decision Unit	FTP	General	Dedicated	Federal	Total					
<b>FY 2020 Original Appropriation</b>										
study and monitoring of the the Mi										
	46.59	19,500,000	8,000,000	4,525,000	32,025,000					
Sick Leave Rate Reduction		Scholar	rships and Gran	nts, IMNH, SBDC	, & TechHelp					
Agency Request	0.00	0	0	0	0					
managed sick leave plan. This re- significantly during the past severa Scholarships and Grants, \$1,400 to Development Centers, and \$900 f	The Governor recommends a six-month reduction of funding for employers who contribute to the PERSI-managed sick leave plan. This reduction will begin to draw down the reserve balance, which has grown significantly during the past several years. This recommendation includes a decrease of \$200 for Scholarships and Grants, \$1,400 for the Museum of Natural History, \$1,700 for Small Business Development Centers, and \$900 for TechHelp.									
Governor's Recommendation	0.00	(4,200)	0	0	(4,200)					
1% Onetime General Fund Reduct		_	FUR, IC	SS, IMNH, SBDO						
Agency Request	0.00	0	0	0	0					
The Governor recommends a onetime 1% General Fund rescission. This recommendation includes a decrease of \$14,400 for the Forest Utilization Research program, \$11,200 for the Idaho Geological Survey program, \$6,600 for the Museum of Natural History, \$6,900 for Small Business Development Centers, and \$3,700 for TechHelp.										
Governor's Recommendation	0.00	(42,800)	0	0	(42,800)					
FY 2020 Total Appropriation										
Agency Request	46.59	19,500,000	8,000,000	4,525,000	32,025,000					
Governor's Recommendation	46.59	19,453,000	8,000,000	4,525,000	31,978,000					
Noncognizable Funds and Transfe	ers		Small Bu	siness Develop	ment Centers					
Small Business Development Cen from personnel costs to operating which is housed at Boise State Un benefits through a contract between	expenditu niversity (B	res for regional bi SU), transfers mo	usiness developr oneys to regional	ment centers. Th	ne program,					
Agency Request	0.00	0	0	0	0					
Recommended by the Governor.										
Governor's Recommendation	0.00	0	0	0	0					
FY 2020 Estimated Expenditures	S									
Agency Request	46.59	19,500,000	8,000,000	4,525,000	32,025,000					
Governor's Recommendation	46.59	19,453,000	8,000,000	4,525,000	31,978,000					
Removal of Onetime Expenditures	 S		IGS, Scho	larships and G	rants, & IMNH					
Removal of Onetime Expenditures  IGS, Scholarships and Grants, & IMNH  The agency requests removal of onetime capital outlay funding provided in FY 2020 for replacement items including: \$8,600 for the Idaho Geological Survey for two workstations with lidar-capable computers and two digitizing tablets; \$26,300 for the Museum of Natural History for five specialized desktop computers, two custom laptop computers, one high-end desktop computer, one MacBook Pro, and three standard desktop computers; and \$7,000,000 onetime from the Opportunity Scholarship Program for scholarships.										
Agency Request	0.00	(34,900)	(7,000,000)	0	(7,034,900)					
The Governor recommends remove recommendation reflects the 1% refor FY 2020.		ime expenditures.			's					
Governor's Recommendation	0.00	(28,300)	(7,000,000)	0	(7,028,300)					

95.300

Budget by Decision Unit	FTP	General	Dedicated	Federal	Total				
Base Adjustments Small Business Development Centers									
Small Business Development Centers requests to reverse the transfer of \$360,000 in General Funds from personnel costs to operating expenditures for regional business development centers. The program, which is housed at Boise State University (BSU), transfers moneys to regional offices for salary and benefits through a contract between BSU and SBDC office sites.									
Agency Request	0.00	0	0	0	0				
Recommended by the Governor.									
Governor's Recommendation	0.00	0	0	0	0				
Restore Ongoing Rescissions									
Agency Request	0.00	0	0	0	0				
The Governor recommends resto	ration of th	ne 1% General Fu	ınd rescission an	d sick leave rate	reduction.				
Governor's Recommendation	0.00	40,400	0	0	40,400				
FY 2021 Base									
Agency Request	46.59	19,465,100	1,000,000	4,525,000	24,990,100				
Governor's Recommendation	46.59	19,465,100	1,000,000	4,525,000	24,990,100				

#### **Benefit Costs**

Employer-paid benefit changes include an 18.9% increase (or \$2,200 per eligible FTP) for health insurance, bringing the total appropriation to \$13,850 per FTP. Also included are a one-year elimination of the unemployment insurance rate, a restoration of the Division of Human Resources rate, and adjustments to workers' compensation that vary by agency.

Agency Request 0.00 94,900 0 400

The Governor recommends no increase for health insurance due to fewer claims than expected and changes to federal tax policies; a one-year elimination of the sick leave rate and the unemployment insurance rate; restoration of the Division of Human Resources rate; and adjustments for workers' compensation rates. This recommendation includes a decrease of \$1,400 for Forest Utilization Research, \$1,200 for the Idaho Geological Survey, \$500 for Scholarships & Grants, \$3,000 for the Idaho Museum of Natural History, \$3,900 for Small Business Development Centers, and \$2,400 for TechHelp.

Governor's Recommendation 0.00 (12,300) 0 (100) (12,400)

#### **Inflationary Adjustments**

Forest Utilization Research: Requests \$4,700 for general inflation related to general services (office operations), employee travel costs, rentals and operating leases (office space lease), and miscellaneous expenses (resulting from new cost-sharing accounting structure at UI).

Idaho Geological Survey: Requests \$800 for general inflation related to professional services (legal services and LiDar mapping services in response to landslides) and miscellaneous expenses (resulting from new cost-sharing accounting structure at UI).

Idaho Museum of Natural History: Requests \$400 for general inflation related to employee development (training and organizational memberships), repair and maintenance services (building repairs and computer hardware maintenance), employee travel costs, and institutional and residential support (housekeeping and janitorial services).

Agency Request	0.00	5,900	0	0	5,900
Not recommended by the Govern	or.				
Governor's Recommendation	0.00	0	0	0	0

Analyst: Jessup

**Federal Budget by Decision Unit FTP** General **Dedicated** Total **Change in Employee Compensation** For calculation purposes, agencies were directed to include the cost of a 1% salary increase for permanent and temporary employees. Agency Request 0.00 35.900 100 The Governor recommends a 2% increase in employee compensation, distributed on merit. He does not recommend a compensation increase for group and temporary positions. This recommendation includes an increase of \$21,400 for Forest Utilization Research, \$18,900 for the Idaho Geological Survey, \$1,600 for Scholarships & Grants, \$10,100 for the Idaho Museum of Natural History, \$12,400 for Small Business Development Centers, and \$6,500 for TechHelp. Governor's Recommendation 0.00 70,500 0 400 70,900 **FY 2021 Program Maintenance** Agency Request 46.59 19,601,800 1,000,000 4.525.500 25.127.300 Governor's Recommendation 46.59 1,000,000 19,523,300 4,525,300 25,048,600 1. Opportunity Scholarship **Scholarships and Grants** 0.00 0 Agency Request 0 The Governor recommends \$7,000,000 ongoing from the General Fund to expand the Opportunity Scholarship to serve more eligible applicants. The Governor believes this line item will support the 60% goal, increase responsiveness of institutions to student needs, and address access and affordability. Those eligible for the Opportunity Scholarship must be an Idaho resident; have an unweighted, cumulative GPA of 2.7 or above; complete the application process by March 1st; complete a Free Application for Federal Student Aid (FAFSA) application by March 1st; and attend a qualifying institution. In FY 2020, the Legislature appropriated \$7,000,000 onetime from the Opportunity Scholarship Program. This money was removed from the base for FY 2021. 7,000,000 Governor's Recommendation 0.00 7,000,000 0 **Budget Law Exemptions** Agency Request 0.00 0 The Governor recommends a 2% ongoing General Fund reduction across all object codes. This recommendation includes a decrease of \$28,700 for the Forest Utilization Research program, \$22,300 for the Idaho Geological Survey program, \$12,600 for the Museum of Natural History, \$13,800 for Small Business Development Centers, and \$7,300 for TechHelp. To accomplish this reduction the Governor also recommends an exemption from Section 67-3511 (1). (2). and (3), Idaho Code, allowing unlimited transfers of all appropriated moneys among personnel costs, operating expenditures, capital outlay, and trustee and benefit payments, as well as between budgeted programs. This exemption requires legislative approval. Governor's Recommendation 0.00 (84.700)(84.700)FY 2021 Total Agency Request 46.59 19,601,800 1,000,000 4,525,500 25,127,300 Governor's Recommendation 46.59 26,438,600 1,000,000 4,525,300 31,963,900 Agency Request Change from Original App 0.00 101.800 (7,000,000)500 (6,897,700)% Change from Original App 0.0% 0.0% 0.5% (87.5%)(21.5%)Governor's Recommendation Change from Original App 0.00 6.938.600 (7,000,000)300 (61.100)% Change from Original App 0.0% 35.6% 0.0% (0.2%)(87.5%)SBDC FY2021 Request: 8.83 FTP \$711,900 (\$703,900 in PC, \$8,000 in OE)

SBDC FY2021 GOV Rec: 8.83 FTP

\$681,400

(\$673,600 in PC, \$7,800 in OE)